



## **Trial Handbook: Fall 2016**

*Kent Sinclair*

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Trial Handbook is the one-stop resource you can trust in the planning, trial, and post-trial stages of litigation. Designed for quick reference in the courtroom, Trial Handbook is keyed to the Federal Rules of Evidence and focuses on the presentation of proof and the evidentiary problems faced by counsel. Packed with practical checklists, charts, outlines, sample jury selection questions, Trial Handbook gives you the knowledge and tools to: - Develop solid trial briefs and strong case plans- Prepare lay and expert witnesses and organize your exhibits more effectively- Master voir dire to maximize your chances of getting the most sympathetic jurors- Make a clear record at trial to aid jurors' understanding of your case- Build a rapport and your credibility with the jury throughout the trial- Use opening statements to put your cases, clients, and proof in the most favorable light- Give summations that blend evidence and issues to paint a thoroughly persuasive picture- Exploit discovery materials at trial to get an additional edge- Lay the proper foundation for various forms of evidence- Capitalize on the powerful probative impact of visual aids at trial- Apply proven direct examination and cross-examination techniques- Use pretrial, trial, and post-trial motions to gain strategic advantages- Draft clear, legally sound jury instructions that subtly sway judgesAt the heart of Trial Handbook is its unique Evidence Guide, now also included as a laminated fold-out, which clearly explains the meaning, purpose, operation, and history of every rule, including how each rule applies to other cases and how leading cases construe a particular rule. Volume 2, the Case Authority, includes thousands of case summaries of decisions under the rules, arming you with the latest evidentiary resources to help you prevail at trial.

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